



Advancing Public Procurement

April 10, 2026

Dear CPE Members and Public Supporters,

Thank you for your continued dedication to the Center for Procurement Excellence (CPE) and our mission to provide support, education, and certification for optimized solicitation practices. Because of your ongoing support, we have made significant strides in advancing procurement procedures, processes, and systems.

Today, we are excited to announce our next major advocacy effort: the Pennsylvania Public Procurement Reform Initiative.

The Opportunity for Improvement

Currently, there is a significant need to improve how public entities procure built-environment repair, maintenance, and capital improvement work. By shifting the focus toward a "total cost of ownership" model, we can better support local public agencies. Advocating for this improvement will help agencies reduce internal procurement costs while providing better long-term operational results. Ultimately, our goal is to protect taxpayers and public stakeholders by strengthening procurement rules and contract requirements that support reliable, long-term facility outcomes.

To achieve this, the proposed reform will:

- Enable or strengthen best-value, expertise-based selection methods for applicable public procurements, with clear guardrails that keep the process fair, open, and transparent.
- Establish clear, enforceable warranty and lifecycle-performance requirements in public construction and repair contracts, including workable verification and remedies for public owners.

- Apply broadly across public entities and project types, ensuring it is not limited to a single product category.

Why Pennsylvania?

We have identified Pennsylvania as our starting point because prior legislative activity indicates that policymakers have already engaged with issues adjacent to this initiative. Furthermore, Pennsylvania's mix of statewide and local public owners, alongside its urban and rural needs, makes it a strong test case. If a workable approach is successfully enacted in Pennsylvania, CPE intends to use it as a model framework for other states.

We Need Your Support

To make this reform a reality, we are building a coalition to support procurement reforms that prioritize verified performance and long-term facility stewardship. We are asking for your support in two key ways:

- **Lend Your Voice:** We are asking our members and partners to stand with us in agreement that adopting a total cost of ownership model, paired with an appropriate procurement approach, will save money and drastically improve public facility outcomes.
- **Contribute to the Effort:** To advance this legislation, the CPE Board has authorized the pursuit of restricted donations to fund a Pennsylvania lobbying firm. We are tracking receipts and expenses separately for complete transparency, and any direct expenditures will not exceed the balance in the restricted donations fund. This funding will cover a Phase 1 budget not to exceed \$80,000 for an initial 6-month engagement to map a realistic legislative path forward.

By joining our coalition or contributing to the restricted fund, you are directly supporting a movement that will streamline public procurement, empower agencies, and deliver better value to the taxpayers.

Thank you for your time, your agreement, and your continued commitment to procurement excellence.

To make a donation, please contact:

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