

Welcome & Introductions!

RFP Training Workshop



Download Slides & Resources



center4procurement.org/fort-worth

Today's Agenda

Wednesday, March 20

- 1:00pm – 1:15pm Welcome & Introduction: Why are We Here?
- 1:15pm – 2:00pm The Road to RFP Excellence
- 2:00pm – 3:00pm Tips and Tricks for Increased Vendor Responses
- 3:00pm – 3:15pm **BREAK**
- 3:15pm – 4:15pm Next Practices in Scope of Work Development
- 4:15pm – 4:30pm Wrap up and close

Tomorrow's Agenda

Thursday, March 21

- 7:30am – 8:00am Registration and check-in
- 8:00am – 8:15am Welcome and reflections
- 8:15am – 9:30am Public Works Construction & Economic Updates
- 9:30am – 10:15am Becoming an A+ Procurement Professional
- 10:15am – 10:30am **BREAK**
- 10:30am – 12:00pm Challenging RFPs in Your Future

Center for Procurement Excellence (CPE)

What is the Goal of CPE?

CPE is a non-profit member organization focused on the support, education and certification of cutting edge solicitation practices that emphasize attracting and hiring high performing vendors. It provides training and certification for procurement professionals, provides standardized documents, and a venue for procurement professionals to network and advance procedures, processes, and systems.



Center for Procurement Excellence (CPE)

CPE is a non-profit, 501(c)6 membership organization

MISSION

Improve effectiveness of RFPs for public and private organizations worldwide

GOAL

RFPs that emphasize the CPE Principles of Fair, Open, Transparent, Value, and Integrity

RESOURCES

Professional Development Training, RFP Templates, Advocacy



Advocacy

Introduce legislation to enhance the openness, fairness, and transparency of the competitive sealed proposals method.

Provide agencies with a more streamlined, clearer structure to be used in their administration of RFPs.