



# RFP Workshop Instructions & Response Sheet

## #1 - UCLA RFP

1. Using the RFP Report Card, evaluate the UCLA RFP. Do this individually or as a group.
2. As a group, prepare a response to the following questions:
  - a. **What are the Top 2 things that could be improved in the RFP?**

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- b. **Explain how this would affect the owner being a "Client of Choice".**

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## #2 - Amazon RFP

1. Using the RFP Report Card, evaluate the Amazon RFP. Do this individually or as a group.
2. As a group, prepare a response to the following questions:
  - a. **What are the Top 2 things that could be improved in the RFP?**

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- b. **Explain how this would affect the owner being a "Client of Choice".**

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